CAME
COMPANY PROFILE

CAME is a multinational company appreciated all over the world, leader in the automation, control and security of residential, public and urban settings, which generate intelligent spaces for people's well-being. With a history of over 45 years behind it, the Group, founded by Paolo Menuzzo, today president of the CAME Group holding company, and led by his son Andrea, president of CAME SpA, has its Headquarters in Dosson di Casier, in the province of Treviso, and has 1,500 employees. The group has branches in 20 countries and thanks to business partners and distributors, it has operations in 118 countries. In 2018 it recorded a turnover of 250 million Euro.

FROM EXPO MILAN 2015, TO GATWICK AND THE CROISETTE
Over the years the Group has achieved important goals, creating, among the various projects, the perimeter protection and access control system of Expo Milano 2015 which has opened the doors to over 21 million visitors, the solution for managing parking lots in London's Gatwick airport and systems for the protection of large urban spaces on the Promenade de la Croisette in Cannes.

PLANTS IN FOUR CONTINENTS
The production plants are located in strategic points that allow CAME Group to integrate the quality of Made in Italy with the best technologies offered by European companies: in Spain with CAME Parkare, leader in the design of advanced parking management systems, in France, with CAME Urbaco, at the forefront of urban control and home of automatic bollards, in the UK, with production units specializing in video door entry systems, in Italy, with the Sesto al Reghena (PN) development center, leading the way in electronic design and, with CAME Go know-how, synonymous with quality Italian manufacturing. Today the Group's branches are located in Europe (Belgium, Croatia, France, Germany, Ireland, the Netherlands, Poland, Portugal, Russia, Spain and the United Kingdom, as well as Italy), in North and Latin America (Brazil, Chile, Mexico, Peru and United States), in Asia (India and United Arab Emirates) and in Africa (South Africa).

SOLUTIONS FOR ANTICIPATING NEEDS
The path towards a single global company has put into clear focus the core values of CAME Group: the centrality of people in the man-technology relationship is enhanced through innovative solutions that are able to anticipate today's needs. In the direction toward which CAME Group is constantly evolving, technology is key to defining the scenarios of a new way of thinking and living the future. The president and founder Paolo Menuzzo states: "As a promoter of the infinite possibilities that technological innovation brings to the different facets of everyday life has led us to invest in projects oriented to people's life quality, as the guiding principle of our every choice."

50 PATENTS AND TEST DEPARTMENT
Important investments in research and development have allowed us to develop high-level global solutions in all areas of relevance. A team of 120 qualified designers and over 50 patents accrued to date are evidence of the way innovation has been conceived over the years by CAME. In the spirit of continuous improvement, the company relies on its collaborations with important authorities and accredited test-houses and an exclusive internal test department, an important support for the research and development units.

SMART MANUFACTURING AND ORIENTATION TOWARDS SERVICE

CAME operates with a global vision of all processes, placing quality as the guiding principle of everything. The production model makes it possible to digitize each phase, ensuring product traceability and continuous improvement through constant monitoring of KPIs. All the different phases are managed in a lean perspective and the entire production process is considered in a global way to minimize the complexity of the production and increase its flexibility. The company uses a test methodology that involves 100% of the products: all safety tests are carried out under real operating conditions and according to the limits of use to assess the motor and mechanical parts behaviour. Once all the tests have been completed, the product is subjected to the *final test* in which all the parameters are recorded and the serial number assigned to it is defined. From this moment on, it is possible to trace the device and related activities at any time. This method makes it possible to acquire the data obtained during the testing process and to return them to the R&D as parameters for improvement.

Moreover, an always active assistance and call center service receives feedback from over 150,000 customers a year, allowing us to further increase the quality standards and guarantee Customer Quality.

The **CAME Logistic Store** has a strategic role in the activity of the Group, a completely automated logistics center within the company, where everything is optimized to make the delivery of goods as efficient as possible. Here it is possible to store up to 24,000 pallet spaces, for an area of over 12,000 square meters where 8 latest-generation vertical machines are used that can reach over 11 meters in height.

DEVICES ALWAYS CONNECTED

Among the company's flagships, the CAME Connect web platform makes it possible to connect, control and manage all the devices installed through a connection that ensures installers to be able to manage them remotely and gives customers the possibility of having everything under control via smartphone and specific apps.

RESIDENTIAL, BUSINESS AND URBAN SOLUTIONS

The Group proposes solutions adapted to the specific needs of the various reference users. In the **residential** sector, CAME has developed a 360-degree home automation vision in which each device is always integrated and connected with people's lives. **Business** solutions, dedicated to companies, businesses and large buildings, use the most sophisticated technologies for access control and to manage burglar-proof systems, video door entry systems and parking barriers. The CAME proposals for **urban planning and architecture** are instead designed to control and manage the safety of large works and to make public spaces "safe and smart" as required by the current dynamics of international cities.

- **Operators for entrances.** CAME is the worldwide reference group for operators with a complete and cutting-edge range of solutions for gates, garage doors, industrial locks and automatic doors.
- **Video entry systems.** CAME offers the most complete range of products for video door entry systems, characterized by an exclusive design and by technology that combines advanced performance with maximum ease of installation and use.
- **Blinds and awnings automation.** The numerous operators for awnings, roller shutters and blind systems are cutting-edge and able to integrate with CAME home automation systems: intelligent control ensures high performance and significant energy savings.
- **Burglar-proof systems.** Control units, active volumetric and perimeter detectors, sensors and signalling devices make up the CAME burglar-proof systems range.
- **Garage and industrial doors.** CAME supplies garage doors and sectional doors, integrated with automatic systems that meet high aesthetic, qualitative and technological standards.

- **Home automation systems.** In the field of home automation CAME offers complex systems that combine comfort, safety and savings, in order to adapt the home to each user's lifestyle, as well as solutions for easier application, such as QBE, the Smart Home Connector module that allows you to remotely control all home automation and security and control systems.

- **Thermoregulation** CAME thermostats and chronothermostats are characterized by reliability, simplicity of use and design. This product line is designed to offer maximum living comfort and energy savings thanks also to remote control via the App, which makes it possible to monitor, optimize and manage consumption even when you are away from home.

- **Turnstiles and access control.** Automatic doors and turnstiles with high technological content and sophisticated design, but above all cutting-edge devices integrated and managed by a single control software, are designed for large collective spaces, worldwide exhibition and urban planning projects.

- **Bollards and perimeter security**. Management of sustainable transport and urban traffic control: the wide range of bollards – from those for high security and protection of sensitive areas to solutions for the control of limited traffic areas – are designed to make urban spaces "safe and smart", transforming them into reliable, safe and intelligent places.

- **Parking facilities and road barriers.** Thanks to the innovative ICT solutions and the wide range of On Street and Off Street products, such as parking meters and automatic parking facilities, the management of large collective and urban spaces becomes more efficient and safer.

AWARE AND SUSTAINABLE

Employee's well-being and enhancement of human capital are two cornerstones of CAME's mission. The commitment to the development of continuing training has allowed us to create an internal Academy designed to foster professional and individual growth. Structured welfare plans, agreements with the territory, such as those activated with nursery schools, time benefits for new mothers and Food@Work, a food awareness project, are expressions of the company's desire to find new ways to be close to its personnel. CAME, placing its trust in the future, also pays specific attention to young people: for this reason it has activated Campus CAME, a training project aimed at the fourth classes of Italian high schools that, by shortening the distances between school and the world of work, aims to lay the foundations for the installers of tomorrow.

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